



VALTRIA

ENGINEERING EXCELLENCE IN CRITICAL ENVIRONMENTS

Specialising in cleanrooms and critical environments, Valtria has become, in just a decade, a national benchmark. With “turnkey” solutions and a highly qualified team, the company stands out for its client proximity, innovation, and technical excellence.



In 2014, Rogério Gaspar, a Marine Engineering graduate from the Infante D. Henrique Nautical School, accepted the challenge set by the Spanish parent company's management to establish the Portuguese subsidiary. The first project — a packaging area for Sofarimex in Cacém — marked the beginning of a journey that, little more than a decade later, has positioned Valtria as the leading national player in the installation of cleanrooms and controlled environments.

“At the time, the Portuguese market lacked a truly specialised offering in this field. Some tried, but the expertise wasn't there,” explains Rogério Gaspar. The need for local presence was one of the key drivers behind Valtria's expansion into Portugal. “In the pharmaceutical industry, a client must be supported immediately. We can't wait a week for a technician to come from Spain.”

Starting with just Rogério himself, Valtria Portugal now employs 22 people and operates completely independently. “We have every department in-house — sales, estimating and engineering, purchasing, safety, quality, design, and production. On every project, we have a full-time site supervisor, ensuring day-to-day monitoring and communication with the client or their representative,” he explains.



The company's growth has mirrored the increasing complexity of its projects, which now go well beyond traditional cleanrooms: "We started by building cleanrooms within existing spaces, but the emergence of the medical cannabis industry required us to take on the civil construction side as well, partnering with reliable contractors to meet the demands of the different markets we serve."

While the pharmaceutical sector is where Valtria was born, over time it has diversified into new industries. Today, the company delivers major projects in the food, electronics, medical cannabis, battery, and even cosmetics sectors.

SPECIALISATION, PROXIMITY AND QUALITY: THE PILLARS OF DIFFERENTIATION

Valtria stands out for its technical capability and personalised approach to each client. "Our client comes to us with a blank sheet, and we handle everything from A to Z," says Rogério Gaspar. The specific nature of critical environments requires a combination of expertise in HVAC, psychrometrics and civil engineering that few companies master as well as Valtria.

"Installations must meet extremely demanding criteria for temperature, humidity, particle control and finishes without dead zones. It's not something a general contractor can deliver," he stresses. This attention to detail also extends to the equipment used — always from leading brands — and to the careful selection of suppliers. "We aim to ensure durability, energy efficiency and responsive technical support. We don't work with second-tier brands."



Another differentiating factor is the ability to anticipate future needs and design infrastructures accordingly. "We advise clients on what they might require in the future, even if they don't currently have that technical capability. It saves them money in the long run." This strategic and integrated mindset has helped Valtria earn the trust of major clients such as Tecnimed, Labesfal, Sofarimex, Iberfar, Génériss, Basi, Rayner, Natech, Medicane, Curaleaf, Italagro and Bimbo.



Internationally, the company operates throughout Europe and South America, with new offices in Germany and Italy. Since November 2023, Valtria has been part of the French group Clauger, a global leader in industrial refrigeration and air treatment. "Valtria's structure remains intact, but this acquisition has opened many doors for us in terms of expertise, synergies and international presence," says the managing director.

NEW SERVICES, NEW REGIONS, THE SAME ATTITUDE

Innovation and continuous training are central to Valtria's culture. The company has an annual internal training plan featuring external specialists and multilingual sessions adapted to the countries where the group operates. "We're preparing our people for management roles. The aim is to have a sustainable ten-year project," says Rogério Gaspar.

The focus on human capital also translates into generational diversity within teams and the active transfer of knowledge. "On-site, we always pair an experienced professional with a junior engineer. That's how know-how is passed on and continuity is ensured."



Another key goal is strengthening after-sales service. “The maintenance department will be one of our major priorities by the end of the year. We want to continue supporting clients after the warranty period, offering annual maintenance contracts, and also serving new clients who require compliance and longevity for their installations.” This

service has seen increasing demand, particularly from companies without internal maintenance departments.

In terms of physical presence, Valtria is considering opening an office in the north of the country. “Proximity remains a fundamental value for us. And although Portugal is a small country, being 50 or 300 kilometres away makes a real difference,” he notes.

For 2025, Valtria aims to reach €10 million in revenue in Portugal — a sustainable growth path that never compromises on quality. “We’ve grown at double-digit rates every year, but we don’t want to become a superstructure that can’t respond. Our strength lies in our team and our well-established processes.”

Clauger’s vision, centred on energy efficiency and diversification within the group, aligns perfectly with this ambition. “They intend to reinvest part of the profits in each country where they operate, in sustainable projects. That opens up a whole range of opportunities,” concludes Rogério Gaspar.

Among the new areas under development are facilities for the defence industry, drones, and new battery manufacturing plants. With the right DNA and a consolidated strategy, Valtria is well positioned to continue growing.